

FE Fuji Electric
Innovating Energy Technology

Fuji Electric Corp. of America
50 Northfield Avenue
Edison, NJ 08837
Tel: (732) 560-9410 | Fax: (732) 457-0042

May 13, 2025

Dear Fuji Electric Sales Team,

This letter will serve to inform you that effective June 1st, 2025 Fuji Electric Corporation of America will apply a 10% price increase to all products in our ACDR product portfolio EXCLUDING the FRENIC -MEGA G1 Series.

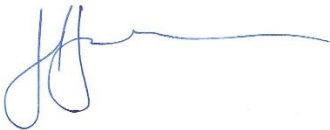
We believe you will understand the market conditions and our reasoning behind these changes, and we hope you will continue to allow us to provide excellent service and outstanding products going forward.

We completely understand that this potentially presents new challenges and concerns. Please know that we are here to stand beside you to address those challenges for successful growth going forward.

We value your business and are committed to our mutual success.

Please do not hesitate to reach out to me if you would like to discuss this further.

Best Regards,



Joe Halliday
General Manager
AC Drives / HMI Division
Fuji Electric Corp. of America
jhalliday@fujielectric.com
cell - 346-314-8654