



Fuji Electric Corp. of America  
50 Northfield Avenue  
Edison, NJ 08837  
Tel: (732) 560-9410 | Fax: (732) 457-0042

Dear Valued Customer,

Thank you very much for your continued support of Fuji Electric products. Due to continued significant increases in commodity and logistics costs, we are implementing a temporary surcharge of seven percent (7%) for all orders received beginning January 24th, 2022. We are continuing to monitor the ongoing impacts and will reassess the need for this surcharge on March 31st, 2022. The surcharge will apply to all products including Drives, Panels, Options and accessories. This surcharge will be added to all new orders and invoiced as shipments occur.

Orders placed prior to January 24th, 2022, for immediate delivery of in-stock items, will be billed at current prices. Your Regional Sales Managers will work with you to adjust any special pricing arrangements that may have been previously approved by FEA.

We remain committed to supplying great products at competitive prices. We greatly value and thank you for your continued business and support.

Best Regards,

David L Schrader  
General Manager ACDR and HMI