

A message from José A. Alemany, Division General Manager, Power Electronics Systems (I) - Fuji Electric America

To our valued partners,

Thank you as always for your support and promotion of Fuji Electric to our valued customers. As we move through these unprecedented times please be assured that Fuji Electric & Fuji Electric America will continue to support your efforts to increase our market share in the Americas.

We have made an extraordinary effort to align Fuji Electric America with what we believe are top Sales Representative and Distribution organizations. We believe with your efforts and support we are now more than ever poised to change the trajectory of Fuji Electric America.

Fuji Electric America is working diligently to improve our support to you, our valued partners, and fully understand the key role you play in our efforts to increase our design-in activity and more importantly design-wins and thereby increase our top-line sales to our mutual benefit; thank you!

Fuji Electric and Fuji Electric America believe with your continued support and promotion we will achieve our sale goals and continue to gain market share in the Americas.

Fuji Electric America sincerely appreciates all you do on our behalf.

Thanks again for your support and collaboration.

Kind regards,

A handwritten signature in black ink that reads "José A. Alemany". The signature is written in a cursive style and is underlined.

José A. Alemany
Division General Manager
Power Electronics Systems (I) Division
Fuji Electric Corporation of America